

Your source for state and local government news and contracting opportunities

STATE & LOCAL GOVERNMENT PIPELINE

December 9, 2009

Government contracting firms interested in capturing new business should focus on green projects being funded daily from the stimulus fund. There is an abundance of opportunities and the contracts are not all that hard to capture.

The concept or practice of "going green" has moved beyond being politically correct. It is now the norm in most parts of the country. And, it is Mary Scott Nabers much more than purchasing energy-efficient bulbs and/or recycling trash. Almost everything being

Preparedness grants total \$2.7B Health care center funds cited More stimulus funds may be coming Stimulus news briefs

IN THIS ISSUE

What the states are doing Other national news Calendar of events Don't miss another issue Strategic Partnerships, Inc. provides opportunity identification for all 50

(MORE)

Following is a breakdown of the 13 grant programs:

density urban areas across the country.

Emergency Operations Centers.

intercity and charter bus services.

patients through community health centers.

health care. Up to 500 health centers are expected to participate.

resource assets.

the traveling public.

President/CEO Strategic Partnerships, Inc.

states. Click here for more information.

training and exercises.

purchased by government today is either green or green equivalent. DHS funding of \$2.7 billion available in 13 programs

Grant applicants can choose from a baker's dozen grant programs with available funding. Each of the 13 grant programs can be used to fund a variety of activities including planning, organization, equipment purchases

2010 Security Preparedness Grants opportunities cited More than \$2.7 billion in 13 different programs is up for grabs for state and local governments, private sector entities and others through the U.S. Department of Homeland Security Preparedness Grants(DHS). The federal

agency yesterday announced the 2010 funding opportunities that are aimed at strengthening the United States' ability to prevent, protect, respond to and recover from terrorist attacks, disasters and other emergencies.

Homeland Security Grant Program - \$1.78 billion - five programs for states or urban areas. - - State Homeland Security Program -

\$842 million for state and local governments to implement the state homeland security goals and objectives. States must dedicate 25 percent of the funds to law enforcement terrorism prevention-oriented planning, organization, training, exercise and equipment activities. - - Urban Areas Security Initiative - \$832.5 million to enhance regional preparedness in 64 high-threat, high-

- - Metropolitan Medical Response System Program - \$39.3 million for 12 jurisdictions for comprehensive regional mass casualty incident response and preparedness capabilities. - - Citizen Corps Program - \$12.4 million to include citizens in community preparedness, planning, mitigation, response and recovery activities.

Tribal Homeland Security Grant Program - Up to \$10 million available to eligible tribal applicants to mitigate terrorist attack risks. **UASI Nonprofit Security Grant Program** - \$19 million to support target-hardening activities at nonprofit organizations at high risk of a terrorist attack.

- - Operation Stonegarden - \$60 million to enhance law enforcement and border security operations in states that border Canada (including Alaska) or Mexico and states and territories with international water borders.

Emergency Management Performance Grants Program - \$329 million to assist state and local governments in all-hazards emergency management capabilities. Interoperable Emergency Communications Grant Program - \$48 million to assist governments in carrying out initiatives and improving interoperable emergency communications among agencies and entities.

Regional Catastrophic Preparedness Grant Program - \$33.6 million to enhance catastrophic incident preparedness in high-risk, high-consequence urban areas and their surrounding regions and support coordination of regional all-hazard planning for catastrophic events. Emergency Operations Center Grant Program - \$57.6 million for construction or renovation of

Driver's License Security Grant Program - \$48 million to improve security of state-issued driver's licenses and identification cards. Port Security Grant Program - \$288 million to protect critical port infrastructure from terrorism, to

protect against improvised explosive devices and non-conventional weapons, conduct training and exercises

Intercity Bus Security Grant Program - \$11.5 million to support security measures for fixed-route

and implement the Transportation Worker Identification Credential.

Buffer Zone Protection Program - \$48 million for safeguarding critical infrastructure sites and key

Freight Rail Security Grant Program - \$15 million to protect critical freight rail systems infrastructure from acts of terrorism and major disasters. Intercity Passenger Rail (Amtrak) - \$20 million to protect surface transportation infrastructure and

Further information on preparedness grant programs is available HERE. To view the funding available by state/ territory, click HERE and look under "Recent Reports." For information about these and other funding opportunities, contact Reagan Weil or Richard Hartmann at 512-531-3900.

Health Information Technology (HIT) systems. Estimates are that the initiative will help provide health care for more than half a million additional patients in under-served areas of the country. Also expected is an announcement of a new demonstration initiative to support delivery of advanced primary care to Medicare

be provided through the Facility Investment Program (FIP) to address health center facility needs while up to \$88 million will be earmarked for Health Center Controlled Networks to improve operational effectiveness and clinical quality in health centers by providing management, financial, technology and clinical support services. The demonstration project - "medical home" - will evaluate the impact of the primary care practice model in

To qualify, health centers must be a federally qualified "community" health center. Grants of \$508.5 million will

relation to access, quality and cost of care for Medicare recipients who use community health centers for their

Another stimulus boost could be on horizon TARP funds could provide more transportation, energy spending

country by helping small businesses expand, increasing transportation infrastructure spending and adding incentives, with an emphasis on consumers, to invest in energy efficiency retrofits in their homes. Regarding another investment in transportation infrastructure, President Obama is seeking additional investments in highways, transit, rail, aviation and water. He also suggests new ways of investing in that infrastructure - including using merit in the selection process and leveraging grants and loans as was done in

the Recovery Act's TIGER (Transportation Investment Generating Economic Recovery) transportation grant program. New incentives for consumers who seek to improve energy security and save money through energy

Some administration officials estimate that another investment in transportation infrastructure could range from

\$50 billion to \$200 billion. The \$200 billion figure is the amount projected to be returned from the TARP

Pilot, demonstration and commercial-scale integrated biorefinery projects will share up to \$564 million in Recovery Act funding being administered by the U.S. Departments of Energy and Agriculture. Some 19 projects in 15 states will use the funding to produce advanced biofuels, biopower and bioproducts using

efficiency retrofits could be in the form of rebates for such projects by consumers.

program because of lower-than-expected losses in the program.

Projects will help produce fuel from biomass feedstocks

funds, bringing the total investment to nearly \$1.3 billion.

technologies and markets for agricultural and environmental waste materials.

Barack Obama this week suggested that Congress use some of the funding to address unemployment in the

To view the complete list of awardees, click **HERE** and look under "Recent Reports." Health IT will benefit from \$235M in Beacon Community Program

In an effort to speed up the use of health information technology expected to transform local health care

The biofuels produced are expected to help increase the country's energy independence while expanding new

Of the \$564 million awarded, up to \$483 million will go to 14 pilot-scale and four demonstration-scale projects. The remainder of the \$564 million will be used to speed up construction of a biorefinery project that was the previous recipient of funds. The projects also will be matched with more than \$700 million in private and other

Information Exchange to develop a set of best practices that support national goals.

being provided.

Follow the money

biomass feedstocks.

Ohio getting ready for rebates for new appliances

washers, dishwashers, gas heaters and electric heat pump water heaters.

Stimulus news briefs Consumers in Ohio will soon qualify for part of \$11 million in federal stimulus funds the state will award to those who purchase energy efficient appliances for their homes. The state expects to provide approximately 90,000

rebates to those who scrap older appliances and replace them with Energy Star-rated refrigerators, clothes

Ranging from \$100 to \$250, the rebates will become available to consumers during the first quarter of next

health records adoption higher than published national estimates and coordinate with the Office of the National

Coordinator of Health Information Technology programs for Regional Extension Centers and State Health

year. Florida Legislature passes commuter rail system bill A bill to create a commuter rail system in central Florida has cleared the State House and Senate and is headed to the governor's desk. Supporters of the commuter rail system note that the state was not likely to

qualify for federal Recovery Act funding for high-speed rail - some \$2.6 billion of which is available nationwide without its own commuter rail system in the Orlando area. The importance of the bill forced a special session of the state legislature. The Senate voted on the bill Tuesday. A similar bill failed twice. Supporters say the system will create jobs, reduce traffic congestion and stimulate business. Opponents are fearful of the costs of such a project, noting that expenditures would start

with the \$432 million expected to have to pay a freight hauler for more than 60 miles of track.

local governments each contributing \$775 million. The remainder would be made up from fares.

USGS awards \$7 million to universities, state agencies Fifteen universities and state agencies across the country will share \$7 million in Recovery Act funding from the U.S. Geological Survey. The funds will be used to modernize the equipment in volcano monitoring networks, to produce high-resolution maps of high-threat volcanoes for modeling volcanic hazards for at-risk populations and to analyze data from recent eruptions. Among the universities receiving funding are the University of Utah, University of Washington, University of

South Florida, University of Wisconsin, University of Alabama, University of Hawaii at Manoa, University of

and Southern Methodist University. State agencies receiving funding include the Oregon Department of Geology and Mineral Industries, Wyoming State Geological Survey, Washington Department of Natural

Alaska at Fairbanks, California State University at Fullerton, Boise State University, Northern Arizona University

Estimates of costs of the system are \$2.66 billion over 30 years, with the state, the federal government and

Resources and the Alaska Division of Geological and Geophysical Surveys. Pennsylvania to use leftover funds for more projects Bids coming in lower than expected have left the state of Pennsylvania with enough money to fund nearly three dozen more highway and bridge projects across the state. The savings were from the nearly 300 Recovery Act-

additional projects address resurfacing and ramp relocations.

Ground broken for wind turbine blade testing facility

Construction is expected to be completed by the end of next year.

covering more than 62,000 square feet.

construction is expected to begin next year.

generated by a local hardboard company.

bike paths on either side of it.

Other national news

technology.

State and federal officials were on hand for the recent ground breaking of a \$40 million facility in Massachusetts to test large wind turbine blades. Some \$25 million of the funding came from Recovery Act funds administered by the U.S. Department of Energy (DOE). It will be the only American test center that can test blades up to 90 meters long for land-based and offshore

produced models. The new facility to support the DOE lab was necessary because of the increased demand for

wind energy systems. DOE's National Renewable Energy Lab operates the only current facility in North America that can perform full-scale testing of large wind turbine blades. Each blade must meet design standards, reduce the cost of wind energy and reduce technical and financial risk of installation of mass-

wind energy and the growth in wind turbine size. Massachusetts is contributing \$13 million to the project.

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New sidewalks are on tap in Little Rock, **Arkansas**, after \$250,000 in stimulus funds was announced to be used for the urban development project. The funds, administered by the U.S. Department of Housing and Urban Development, are earmarked to replace deteriorating, aging sidewalks in several neighborhoods,

Employee training will be the goal for the use of some \$800,000 in stimulus funds headed to **Nevada**. State utility regulators plan to add two new staff members but also plan to train employees because of an increasing demand for oversight of renewable energy, transmission and distribution, energy efficiency and smart grid

More than 300 ex-convicts in Chicago, **Illinois**, will be trained for "green" jobs, thanks to a \$7.5 million infusion of stimulus funds. The jobs will include urban agriculture, hydroponics and tree planting, composting, making products from recycled paper, upgrading foreclosed buildings into transitional housing and performing energy efficiency retrofits. The jobs will last up to a year and pay \$8 to \$10.50 per hour plus benefits. A Head Start program in Dayton, Ohio, has netted \$6.8 million in Recovery Act funds to expand its operations and serve more children. In addition to expanding services to serve more children, the center will add eight center-based classrooms. NASA plans to release \$50 million in economic stimulus funds for technology development to transport commercial crews to the International Space Station and other low-Earth-orbit destinations.

component for sales success in

government marketplaces.

Dozens of Illinois Metra stations could be overhauled Illinois public transit users are looking forward to rehabilitation of numerous Metra stations as part of a \$136 million, state-funded project. The plan calls for the addition of three new Metra stations and the rehab of 24

other existing stations. The Cicero train stop will see a \$6.5 million makeover that includes rebuilding platforms and shelters. Several stations along the Electric District line will be rehabilitated and the 91st Street station in Beverly and the 115th Street station in Morgan Park will each get \$8 million worth of upgrades. A Tinley Park

New stations will be built in Romeoville from \$2 million in funds, another \$11.5 million new station will be built in the Auburn Park neighborhood and a third costing \$5 million will be built on the North Side. Some \$5 million will also be spent to rebuild platforms and shelters in Flossmoor. Two others stations are undergoing facelifts as a

Water projects in four states will benefit from more than \$6.9 million in awards from the U.S. Environmental Protection Agency (EPA). The EPA has awarded \$1,059,200 to the Louisiana Department of Health and Hospitals. The funds will be used to manage Louisiana's drinking water program. These activities include attaining and maintaining safe drinking water quality standards, supporting the state's public drinking water systems, and compliance, enforcement and technical assistance. The Arkansas Department of Health has been awarded \$735,920 to ensure that Arkansas residents served by community drinking water systems receive water that meets all applicable health-based standards and that water systems comply with National

EPA awarded \$932,000 to the Louisiana Department of Environmental Quality to provide alternative water supplies and relocation of residents at sites where underground storage tank releases occurred and the

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"Greensburg, Kansas, and Beyond" is the title of the U.S. Department of Energy's Building Technologies Program Webinar set for Tuesday, Dec. 15, from 12 to 1:30 p.m. (Eastern). It is the second in a series about the city of Greensburg, which has been seeking to become a model green community since recovering for a

massive tornado in 2007. Some of the topics to be examined are the city's approach to wind-generated electricity and John Deere's plans for green dealership buildings throughout the country. The Webinar is geared toward federal agencies, state energy offices, renewable energy and energy efficiency associations, architects, residential and commercial builders, planning firms and utilities. This webinar is free, but you must register in advance to obtain a URL for the presentation and call-in phone number. For more information, click

The Third Annual Conference on Global Preparedness runs through Thursday at the Melbourne Hilton Rialto

Preparedness. This year's event will feature speakers: Kay Goss, associate director of FEMA from 1994-2001 and now director of emergency management and crisis communications for SRA International; Yuki Karakaw from the International Association of Emergency Managers; Terry Gillette, president of Raytheon-SI; Lou Kratz, vice president and managing director, Logistics and Sustainment, Lockheed Martin Corp.; and representatives of the Joint Chiefs of Staff, the Florida National Guard and the Department of Homeland Security. Major topics

Place in Melbourne, Fla. The event is hosted by the Florida Institute of Technology's Global Center for

All 50 states have own recovery Web sites All 50 of the states and the District of Columbia now have their own "recovery" sites where citizens can track

sites, <u>HERE</u>.

HERE.

where ARRA dollars are being spent in their respective states. The states are charged with ensuring accountability and transparency in how the funds are spent and their Web sites show the projects being funded and the amount of ARRA funds allocated. For links to each of the state and District of Columbia recovery Web The State and Local Government Pipeline

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Health care centers, health technology to benefit President to announce \$600 million in construction, IT funding An announcement of nearly \$600 million in Recovery Act funding to support major construction and renovation projects at 85 community health centers across the country is expected today, Wednesday. The announcement, to be made by President Barack Obama this afternoon, also will address part of the funding that will be used to assist networks of health centers in adopting Electronic Health Records (EHR) and other

The return of billions of dollars from the federal government's bailout of financially troubled banks from its Troubled Asset Relief Program (TARP) fund could provide another stimulus of sorts for the country. President

systems, improve performance of health care providers and keep Americans healthy, \$235 million in Recovery Act funding is being set aside for the Beacon Community Program. The program includes \$220 million in grant funds to build and strengthen health IT infrastructure and health information exchange capabilities. It also will have at its heart strong privacy and security measures for data

exchange within 15 communities. Another \$15 million for technical assistance to those communities is also

Cooperative agreements will be awarded to 15 nonprofits or government entities representing diverse geographic areas, including rural and under-served areas. Applicants must build on existing health IT infrastructure and exchange to show an increased level of care and cost savings, have rates of electronic

funded projects approved in the state. Pennsylvania has been approved for \$1.026 billion in stimulus funding for highway and bridge projects, with contracts totaling \$849 million awarded for 272 projects through the end of October. Fifty-seven of those projects are already completed. Bids have been averaging 11 percent below original estimates. Some of the

Are your sales teams Information is the critical ed to reach their

2010 targets?

Broadband is getting a boost in **Kansas**, where a \$2 million grant from the Recovery Act will be used to map the state's current broadband infrastructure, in hopes of leading to the spread of high-speed Internet access throughout the state. Palm Springs, California, residents will benefit from a new park and landscaping project. The \$1.8 million project is funded by Recovery Act funds and will include bocce ball courts, lighted walkways, drinking water fountains, benches, structures to provide shade and landscaping.

A combination of stimulus funds and state funds will be used in Revere, Massachusetts, to help get a longdelayed waterfront revitalization project off the ground. The money will be used to construct a 1,900-space

Approximately \$181,000 in stimulus funds will be used toward a \$1.5 million project in Cape Canaveral,

parking garage for a private sector-developed complex that will include condos, offices and a hotel. The garage

Florida, where a proposed project will repave a roadway, widen sidewalks and add landscaping and lighting. The 1.3-mile project includes repaving the roadway and installing five-foot-wide sidewalks and eight-foot-wide

Approximately 8,000 homes in **Indiana** are expected to undergo weatherization projects as a result of \$55

A pilot program in Alpena, Michigan, to develop new fuels from biomass has been awarded \$17.9 million in stimulus funds through the U.S. Department of Energy's Biorefinery Assistance Program. The company awarded the grant will develop a plant to make ethanol and potassium acetate (a de-icer) from wood waste

million in stimulus grants to weatherization programs of 30 local agencies and organizations.

A solar energy project for the police department and community center and an LED street light replacement project are part of renewable energy projects in Sparks, **Nevada**, that will be paid for with \$840,000 in stimulus funding grants. Two biofuel initiatives in **Hawaii** will be funded by \$48 million in stimulus grants. The Kapolei Integrated Biorefinery project will garner \$25 million in funding to help build and operate a pilot facility and a Hawaii company will receive \$23 million to demonstrate the technology and invest in integrated bio-refinery facilities in Hawaii and on the mainland in 2011. The projects will be the foundation for full commercial-scale development of an American biomass industry. In Statesville, **North Carolina**, officials are studying the use of a special low-interest bond being offered as part of the Recovery Act that will help build their planned \$2.8 million fire station and help pay for a \$150,000 expansion of the city's electric utility building.

Residents of Davenport, California, are looking forward to a new water treatment plant being built after the city secured \$1.6 million in stimulus funds toward the project. Officials recently found out that another half million dollars will be made available through state and federal funds to rebuild the water lines beneath the town as

Reduction of diesel emissions in **Washington** state is the goal of a \$16 million allocation from the Recovery Act. The Puget Sound Clean Air Agency will get \$740,000 for retrofitting engines on tugboats. The Port of Tacoma will be the recipient of nearly \$1.5 million to install a shore-side electrical connection system and alternative maritime power and retrofit two vessels at the Totem Ocean Trailer Express Terminal. The

Officials of the National Gallery of Art in Washington, D.C., are looking at an \$85 million project to reinstall exterior panels at the Gallery's East Building. Officials there noted in 2005 that some of the 438-pound marble panels on the building's main air shaft were tilting out. Since then, the number of panels tilting out has grown to

more than 16,000. Officials of the National Gallery last year decided to reinstall all of the panels and will be

Looking for ways to save money during a budget crunch, Ohio State University President E. Gordon Gee has suggested to state officials that universities and public agencies should not have to face the state's restrictive public bidding laws - a change he says will save millions of taxpayer dollars on construction projects alone.

Some lawmakers are receptive, as the state is facing an \$851 million budget shortfall. However, others fear that wholesale change could affect minority contractors. Gee said changes to the bidding laws could save 20-30 percent of building costs. He noted that on a current Ohio State medical center project with a price tag of \$1

A major overhaul of the Providence, Rhode Island, metro area's transit system is in the draft proposal stage. The plan calls for increasing and improving the city's bus service and adding streetcars. The proposal would move parts of the city's Public Transit Authority's central hub to four smaller hubs around the downtown area. The goal is to encourage more motorists to abandon their motor vehicles for buses. The final version of the

Department of Ecology will receive \$1.7 million for cargo handling equipment at port facilities.

National Gallery of Art has upcoming \$85 million project

hiring a contractor to oversee the project slated for next year.

billion that could be a significant savings.

study is expected to be issued later this week.

result of Recovery Act and other federal funding.

Webinar explores becoming green community

Conference on Global Preparedness concludes tomorrow

Primary Drinking Water Regulations.

EPA provides \$6.9 million for water projects in four states

station will cost \$8 million.

Ohio State president seeks changes to public bidding laws

Overhaul of Providence, Rhode Island, transit system studied

To do that, the authority seeks to step up bus service by 10 percent. It would also mean the doubling of its current 28 park-and-ride commuter lots. The streetcar system alone would carry a price tag of \$76 million. However, streetcars carry more people than buses and pollute less. Other capital costs would push the total price to more than \$127 million, including construction and operating expenditures such as employee salaries and fuel costs. The costs for all of the recommendations annually would be approximately \$18.9 million.

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'Green' projects opening up variety of government contracting opportunities

responsible party is unknown, unwilling or unable to respond. The funds will also be used for investigations, emergency responses, remediation and risk assessment. The Texas Commission on Environmental Quality was awarded \$4,192,888 to administer the state's base water quality program which aims to prevent, reduce and eliminate water pollution. The funds will also be used to administer environmental management programs to monitor, abate and control hazardous solid waste, air pollution and pesticides. Strategic Selling to Government Training upcoming event? Education/K-12 schedule a private/customized session tailored to Technology your specific industry/service. Healthcare Calendar of events

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