

Mary Scott Nabers

Strategic Partnerships, Inc.

being announced daily.

President/CEO

## STATE & LOCAL GOVERNMENT PIPELINE Your source for state and local government news and contracting opportunities

**September 16, 2009** 

every community throughout the country has felt the impact. Cities and counties that elect not to pursue

What's happening with stimulus funds now?

Stimulus funds are flowing quickly now and almost to federal agencies.

grants may see the funding streams stop but there is still plenty of time to get grant applications submitted

documents and copies of grant applications. All of the information is public. And every public entity has a person designated to provide information.

Most of the funding that is currently flowing is headed to school districts, city housing authorities, regional health facilities, public safety departments and to

(MORE) Broadband requests total seven times what's available More than 2,200 applications received for Recovery Act funding The good news - nearly 2,200 applications have been received seeking \$28 billion in American Recovery and Reinvestment Act (ARRA) funds to expand broadband service throughout the country. The bad news - there's

Most of the federal stimulus money will end up in the thousands of regions throughout the country so government contractors are advised to make inquiries in the various states to ask about end-users, planning

organizations that work in the area of energy. Construction and engineering opportunities are abundant as new construction and infrastructure projects are

Strategic Partnerships, Inc. provides opportunity identification for all 50 states. For more information, click here.

IN THIS ISSUE

Broadband requests total \$28 billion

Airports get security technology

Energy efficiency projects lauded

Forest restoration projects funded

Community facilities to get upgrades

Procurement and advocacy services

Upgrades save on utility bills

What the states are doing

State recovery Web sites

Other national news

Calendar of events

only \$4 billion in loans and/or grants available. The money available represents the first round of ARRA

funding. California took the lead in its requests, with nearly 180 applications from government, tribal and nonprofit agencies and private sector for-profit businesses. California requests total more than \$2.5 billion, including \$9.4

A telephone company in Chatham, Michigan, has applied for an \$8.6 million grant to bring high-speed DSL

Airports get \$35.4 million for security technologies

million is for checkpoint explosives detection technology.

Energy efficiency, conservation projects to be funded

Conservation Block Grant (EECBG) awards.

Twenty-two states to share \$354 million in Recovery Act funding

implement programs that lower energy use and reduce carbon pollution.

\$80 million in Recovery Act funds headed to 20 states for 78 projects

resistance to wildfire and public recreational opportunities.

invasive plants that can out-compete the forests' native plants.

**HERE** and look under "Recent Reports."

Queens, Staten Island and the Bronx.

What the states are doing

throughout the country.

Major portion of funding for screening units for facilities across country

adult community members at regional vocational and technical schools.

broadband service to remote, unserved households within its rural service territory. A Greenwich, Connecticut, data center applied for \$15.5 million to build a hybrid network that would provide broadband access to health care facilities in unserved areas and to connect them with first responders in these areas. A board of cooperative educational services in Longmont, Colorado, applied for \$178.5 million to connect more than 200 school and library sites across the state in a high-speed broadband open-access network that interconnects with other networks across the country.

million to put high-definition video conferencing and public computers in 58 California library and community college jurisdictions. An application for \$1.5 million came from a cooperative board of education in Maine seeking to expand computing facilities at 17 sites throughout the state to enhance educational services for

Not all applications were for millions of dollars. The Housing Authority of Rock Island, Illinois, is seeking \$176,000 to expand its Neighborhood Network Center sites to include better educational and employment opportunities for residents of its four low-income public housing sites. The Vermont Department of Libraries has applied for a little over \$600,000 to provide free access to enhanced public computing centers at four key public libraries and via four mobile laptop labs rotating among more than 60 small libraries in four rural counties. In Ashburn, Virginia, a private company is seeking a \$515,000 grant and a \$431,000 loan to bring affordable, fourth-generation broadband services to the underserved portions of Neshoba County, Mississippi.

The U.S. Department of Commerce's National Telecommunications and Information Administration (NTIA) and the U.S. Department of Agriculture's Rural Utilities Service (RUS) are responsible for administering the funding in grants and loans. The two agencies will have a total of \$7.2 billion between them for expanding broadband services. NTIA will have \$4.7 billion of that amount primarily intended for broadband deployment while RUS will invest \$2.5 billion in ensuring broadband deployment primarily to rural areas. To view the complete listing and description of projects for which applications for funding were received, click HERE. For information about these and other funding opportunities,

contact Reagan Weil or Richard Hartmann at 512-531-3900.

Three airport security projects will share \$35.4 million in Recovery Act funding being administered by the U.S. Department of Homeland Security (DHS). Some \$30 million of that amount will be for reduced-size Explosive

Detection Systems - screening units for checked baggage at airports with space limitations at airports

The Will Rogers World Airport in Oklahoma City has been awarded \$4.1 million for a closed-circuit television system to provide enhanced surveillance capabilities throughout the airport and the Orlando International Airport will receive \$1.3 million for design of an explosive detection baggage handling system at an off-site facility. This recent announcement means that DHS has obligated more than 30 percent of its Recovery Act funding to date and expects to have more than 50 percent obligated by the end of this month. More than \$3 billion has

been set aside for DHS and the General Services Administration for homeland security projects. One billion of

that was allocated for aviation security projects, \$700 million is for screening checked baggage and \$300

Upgrades could save up to \$1 million on utility bills 'Retrofit Ramp-Up' program funded by \$450 million in Recovery Act funds

Energy upgrades expected to save up to \$100 million each year in utility bills for residences and businesses will be funded by a \$450 million energy upgrade program administered by the U.S. Department of Energy. The

"Retrofit Ramp-Up" program's goal is to support innovative models for energy efficiencies for hundreds of

The first part of the funding solicitation targets programs that will include building energy retrofits for entire neighborhoods, including residential, commercial and public buildings. They can include public-private

for cities, counties and state-recognized Indian tribes not eligible for population-based formula grant allocations under the Energy Efficiency and Conservation Block Grant program. They should expand local energy efficiency efforts for reduced energy use in commercial, residential, transportation, manufacturing or industrial sectors. It is hoped that the programs will increase energy efficiencies for neighborhoods, towns and states that can be replicated nationwide.

Millions of dollars from the U.S. Department of Energy have been awarded to 22 states to finance energy

One of the goals of the Recovery Act is to increase the amount of energy created and consumed from

efficiency and conservation projects from Recovery Act funding. The \$354 million will be used in those states to

renewable sources. The funds are expected to promote cheap, clean, reliable energy while helping meet longterm clean energy and climate goals. These funds will support projects in smaller cities and counties and 60 percent of each state's award will go to local cities and counties not eligible for direct Energy Efficiency and

partnerships, utility retrofit and audit programs, alternative financing and more. The \$64 million in funds will be

Projects funded include development of an energy efficiency and conservation strategy, energy efficiency audits and retrofits, transportation programs, creation of financial incentive programs for energy efficiency improvements, development and implementation of advanced building codes and inspections and installation of renewable energy technologies on municipal buildings. California received the largest award with \$49.6 million. California will offer communities a number of predesigned energy efficiency measures and technologies they can purchase. This approach will also enable bulk purchase discounts for communities across the state. Texas got the second largest award at \$45.6 million. The

The money also will provide for technical and financial assistance for lands owned by states, local governments, private organizations and individuals. For a complete listing of the projects being funded, click **HERE** and look under "Recent Reports."

27 community facilities awarded total of \$17.5 million USDA announces variety of projects to benefit from ARRA funding Community facilities such as libraries, hospitals and abused children's centers are among those that will benefit from \$17.5 million in Recovery Act funds administered by the U.S. Department of Agriculture. This most recent allocation brings the total for community facility projects to \$252.5 million.

select an underwriter. Then the McHenry County Board will likely grant \$15 million in stimulus bonds for construction of the stadium. Plans call for the construction of a 37,000-square-foot multipurpose stadium. The stadium would hold approximately 6,500 people for sporting events and 10,000 spectators for concerts. In Columbus, Ohio, state transportation officials are "all aboard" in their support for a private company's bid to

make passenger trains to run on the proposed national high-speed rail network. The company plans a \$14 million factory to make diesel-fueled passenger cars and will apply for \$8.7 million in federal stimulus funds.

Water infrastructure improvements are expected in New York City, **New York**, when \$220 million in stimulus funds is awarded through the Clean Water State Revolving Fund. Two of the projects planned deal with storm water issues. Other projects will address flooding issues in Staten Island, the Bronx and Queens. The city also

Improvements to housing, commercial property and infrastructure will be paid for by \$5.1 million in Recovery Act funds in **Minnesota**. A dozen projects are being funded by the state's Department of Employment and Economic Development, using stimulus funds. Winning projects include: Bejou, \$157,214 will be allocated to improve the city's water supply and distribution system; Perley, \$455,000 to improve the city's wastewater

collection and treatment systems; Grand Rapids, \$498,375 to rehabilitate five commercial buildings and convert an old hospital into a 36-unit rental housing complex; Remer, \$391,680 to improve the city's water storage and supply system; Nashwauk, \$632,875 to rehabilitate 18 owner-occupied houses and four commercial buildings;

Lowry, \$600,000 to construct a new wastewater treatment pond and replace wastewater collection lines;

Paynesville, \$207,280 to rehabilitate 11 owner-occupied houses; Mora, \$425,000 to finance construction of a building that will provide 24 senior rental housing units; Ivanhoe, \$616,534 to rehabilitate 20 owner-occupied houses and 10 commercial buildings; Seaforth, \$499,000 to improve the city's water supply and distribution

will receive \$20 million to restore 38 acres of wetlands and natural grasslands near the Paerdegat Basin Combined Overflow Facility in Brooklyn. Most of the stimulus funds will be used for energy efficiency and equipment upgrades to save money and improve water quality at wastewater treatment facilities in Brooklyn,

The state would add an additional \$3.6 million in economic assistance.

system; Worthington, \$250,000 to construct 24 units of rental housing; and Mankato, \$350,000 to rehabilitate a 101-unit affordable income rental building. Tree removal for rural private property owners will be part of what is paid for in **Washington** state with \$4.7 million in Recovery Act funds from the U.S. Forest Service. Other funding will help thin trees, to improve the health of the forests and reduce the threat of wildfires. Two community projects in rural areas of **Illinois** will be funded by Recovery Act funds. Pulaski County has

A new three-story medical facility will be constructed in Plaquemines Parish in Port Sulphur, La. The Federal Emergency Management Agency (FEMA) and the Louisiana Recovery Authority together have dedicated \$13.5 million toward the construction of the community hospital. Two facilities - the Plaguemines Medical Center Hospital and Medical Human Resources Annex building - were both destroyed during Hurricane Katrina. Rather than replace the two buildings, the funds are being consolidated into one grant to fund the new threestory medical facility. The demolitions of the damaged buildings as well as the start of construction of the new

Nearly 25,000 rural electric customers in 19 states will benefit from the repair of more than 3,300 miles of

in electric loans from the U.S. Department of Agriculture. Some of the projects include a \$25.6 million loan

damage and another \$17.6 million will reimburse the company for expenses to construct and improve more than 90 miles of line for 1,306 customers. And in Ohio, Buckeye Rural Electric Cooperative has been granted a

\$16 million loan guarantee to finance 220 miles of electric line to benefit nearly 20,000 consumers. Almost

electric distribution and transmission lines and other system improvements that will be paid for with \$794 million

guarantee for North Arkansas Electric Cooperative. The cooperative will finance \$8 million in repairs from storm

1,000 customers will be served by 67 miles of the line. To view the complete list of the selected borrowers, click

determined, officials are hopeful to garner some of the Recovery Act funds that are set aside for rail projects.

Katrina. Both interior and exterior damages were suffered by the one-story, 15,660-square-foot Administration Building after some seven feet of floodwaters engulfed the facility. A by-product of the water damage was mold growth and sediment deposited throughout the building. The building was completely gutted by cleanup crews. Demolition plans are being drawn up, with new construction to follow. With this installment of funds, FEMA has provided more than \$3.8 million for the replacement of the building and another \$23 million for restoration of

Funds totaling \$3.1 million from the Federal Emergency Management Agency (FEMA) and the Louisiana

Public water systems in Arkansas will get a boost after the Arkansas Natural Resources Commission was awarded \$10.229 million by the U.S. Environmental Protection Agency. The funds can be used for loans to eligible public water systems for infrastructure improvements to ensure safe drinking water for residents of the state. The money also can be used to provide local assistance, small systems/technical assistance and state

Recovery Authority will be added to the money necessary to replace the Nunez Community College Administration Building in St. Bernard Parish, La. The building suffered major damages from Hurricane

Calendar of events Boston public-private partnerships workshop starts today The Council for Public-Private Partnerships and the Federal Transit Administration will host a workshop on "The Implementation of PPPs for Transit" today, Wednesday, and Thursday, at the Hyatt Regency Cambridge

All 50 of the states and the District of Columbia now have their own "recovery" sites where citizens can track where ARRA dollars are being spent in their respective states. The states are charged with ensuring accountability and transparency in how the funds are spent and their Web sites show the projects being funded and the amount of ARRA funds allocated. For links to each of the state and District of Columbia recovery Web sites, HERE.

The American Recovery and Reinvestment Act

and Senate and signed by President Barack Obama, HERE.

All 50 states have own recovery Web sites

Payment options PayPal®

Arkansas environmental agency awarded funds from EPA The Arkansas Department of Environmental Quality has been awarded \$452,500 by the U.S. Environmental Protection Agency. The funds will be used to assist with permitting, enforcement and program management of hazardous waste activities. The money also can be used for inspections, to oversee actions taken as corrective measures and to close hazardous waste facilities. NY Post office may be transformed into train station An agreement between the state and federal governments and Amtrak could soon lead to a \$1.1 billion transformation of New York's Fraley Post Office into a new train station. The agreement allows for the continued planning, design and discussions on funding of the project. It would move Amtrak's traffic on Eighth Avenue from Penn Station to a new station to be named Moynihan Station, after the late New York Sen. Daniel Patrick Moynihan. Penn Station is aging and over capacity. Although funding sources have not yet been

Don't miss out on another issue! Many of our subscribers forward this newsletter to co-workers and associates. If you are not a subscriber, but would like to continue receiving this free newsletter each week, please click HERE to subscribe.

legal, project management, contract oversight, or other.

 Attract the best competition on every procurement Communicate so vendors understand you better and respond appropriately Ensure great partnerships and get more from vendor partners Understand private sector contractors and reap the rewards for decades to come \* Unique format \* Fast paced \* Interactive Even better, this program qualifies for Certified Purchaser Training Credits

The American Recovery and Reinvestment Act is an unprecedented infusion of \$787 billion into a flailing United States economy. The ARRA is designed to create or save millions of jobs and to address pressing needs throughout the country, from education to infrastructure. To view the bill as passed by the U.S. House

WANT MORE COMPETITION? OR BETTER COMPETITORS?

For government procurement specialists only - here's a

program designed just for you, whether you're purchasing,

Credit Card

Invoice/Purchase Order

Procurement consulting, national research and advocacy services Strategic Partnerships, Inc. (SPI), a leading company in the state and local government procurement, national research and government relations world, offers a timely clientcustomized service that helps companies find and capture

thousands of homes and businesses nationwide. A request for information (RFI) has been issued for competitively selected local energy efficiency projects. It targets community-scale retrofit projects that will have a long-term impact on energy use and provide a national model. Public comment on the program ends Sept. 28. Comment is sought for both the competitively selected part of the program that has up to \$390 million for neighborhood retrofits and up to \$64 million for local governments not eligible for formula grants earlier this year.

State Energy Commission Office (SECO) will work with private entities and investors to identify financial incentives that cities and counties can use to match money from the EECBG program. In addition, SECO, in partnership with the Texas Historical Commission, is also using EECBG funds to retrofit county courthouses and other buildings with energy efficiency and conservation measures. To view the complete list of states receiving EECBG awards, click HERE and look under "Recent Reports." Forest restoration projects to benefit from stimulus

Forest health protection projects throughout the country will collectively receive \$89 million from Recovery Act

The 78 projects to receive money administered by the U.S. Department of Agriculture were submitted by 20 different states and the District of Columbia and are on federal, state and private forest and rangelands that have been damaged by fires, insects and the outbreak of diseases. The importance of maintaining these lands

Among the projects will be efforts to restore forest health by reducing insect and disease problems. That can include everything from thinning smaller trees and controlling spread of pests that could cause massive tree deaths. Numerous insects have also killed large parts of forests. Some of the funds also will be used to control

money to fund projects related to forest problems caused by fire, insects, invasive species and disease.

is that the forests help ensure public health and safety and help provide clean water, air, wildlife habitat,

In Minnesota, a \$200,000 loan and \$44,000 grant went to the City of Darfur, a \$260,000 loan and \$75,000 grant went to the City of Lewisville, the City of Pipestone was awarded a \$3 million loan, the Krain Township

was awarded a \$260,000 loan and the City of Floodwood earned a \$209,000 loan and \$134,000 grant.

In Iowa, the Pocahontas Community Hospital will get a \$75,900 loan to purchase a digital mammography machine and additional equipment. Decatur County earned a \$95,000 grant, the City of Edgewood was

Campbell County Children's Center was awarded a \$215,000 loan and a \$100,000 grant for a new 5,000square-foot facility to serve young abuse victims while the City of Collinwood earned a \$60,000 grant.

A proposed joint satellite broadband project in **Colorado** will seek stimulus funding from the \$7.2 billion

will seek \$1.3 billion from stimulus funding, including \$530 million for the satellite program. There are 45 projects in the Colorado proposal. Among the projects seeking funding is a consortium of Colorado public

The City Council in Reno, **Nevada**, is turning over most of its \$43.7 million in stimulus funds for rebuilding schools in the city and to build a new medical building at the University of Nevada-Reno. The Recovery Act allows the city to issue up to that amount in recovery zone economic development bonds. The Washoe County School District will use some of the funds to renovate older schools in the city that need updated classrooms, new equipment, new roofs and more. UNV-Reno will use its funding to help pay the costs of building a new

schools proposing a \$178.5 million project connecting 216 school and library sites around the state.

available to extend broadband Internet service throughout the country. Colorado businesses and organizations

awarded a \$100,000 grant and the Decatur County Hospital was awarded an \$89,870 grant. In Tennessee, the

In addition to the \$17.5 million that USDA Rural Development is providing to fund the most recently announced 27 projects, recipients will invest \$8.2 million from other sources. To view a complete list of the recipients, click

medical school building to train doctors. All that is holding up building of a new minor-league stadium in Woodstock, **Illinois**, is for the developer to

been awarded \$50,900 to expand two garage bays for two ambulances. The village of Karnack will receive \$1,800 to purchase a safer system for raising and lowering workers who maintain and repair sewer department pits.

Having realized a savings of \$30 million in previous transportation projects because of increased number of bids and lower bid amounts, the state of **Maryland** has been able to add two more transportation projects to be funded from its Recovery Act funds. The state will spend \$17 million to rehab Baltimore's Mondawmin Transit Center, the Maryland Transit Administration's bus maintenance shops and light rail electrical systems. Another

The **Mississippi** Department of Transportation has received \$354 million in stimulus funds. While some goes to local government entities, more than \$289 million will be spent on roads, bridges and other state highway projects. Among them is a \$2.52 million project that would add two lanes to Mississippi 19. The last of the

New paved roads and parking pads will be ready for campers next year at the Cosby Campground in the Great

million in stimulus funds to share with fish farmers to help offset the rising cost of feed. In Georgia, fish farmers have faced off against a drought and stimulus funds are expected to grow the state's commercial aquaculture.

The City of Mesa, **Arizona**, is joining up with a commercial partner to build a concentrated solar power array using federal stimulus funds. Mesa plans a \$555,180 solar array at its Central Arizona Project Water Treatment

Energy efficiency and conservation projects in **Wisconsin** will receive funding of more than \$11.7 million in Recovery Act money to lower energy use and reduce carbon pollution. The funds can be used for providing energy efficiency retrofits, energy efficiency and conservation programs for buildings and facilities, installing

Widening of Interstate 215 in San Bernardino, California, will be done in part thanks to a \$128 million infusion of stimulus cash. Officials note the project probably could not have been undertaken without stimulus funds.

Smoky Mountains National Park in Gatlinburg, **Tennessee**. With \$64 million in stimulus funds, several construction projects will be funded, as well as improvements at trails and cemeteries, new restrooms and

Fish farmers, too, are being assisted by Recovery Act funds. The U.S. Department of Agriculture has \$50

\$13 million will be spent on highway and bridge improvement in the state.

contracts for state projects are expected to be awarded later this month.

Plant. The 92-kilowatt system could save the city \$16,000 to \$20,000 annually.

energy efficient lighting and developing public outreach and education efforts.

Electric loans announced by U.S. Dept. of Agriculture

FEMA, LRA funds to help replace La. college building

Arkansas agency awarded \$10M for water infrastructure

**HERE** and look under "Recent Reports."

other campus facilities.

program management.

form, click HERE.

better handicap access.

creating more international sales.

Other national news Medical facility in Louisiana to benefit from funding facility are scheduled to begin in February 2010.

in Boston. Topics of interest include: Language of Public-Private Partnerships; Statutory and Regulatory Requirements; Case Studies; Guidelines for Surface Transportation Authorization; Financing Transit PPPs; Preparing an RFP (Request for Proposal); Lessons Learned from a Penta-P; and ARRA and Implications for Transit Projects. For more information and to view the agenda, click HERE. For registration

state and local government contracts arising from the

Forward email SafeUnsubscribe® This email was sent to cvonleonrod@spartnerships.com by editor@spartnerships.com. Update Profile/Email Address | Instant removal with SafeUnsubscribe™ | Privacy Policy.

© 2009 Strategic Partnerships, Inc. All rights reserved.

The State and Local Government Pipeline is a free, weekly, national e-newsletter detailing important happenings throughout opportunities. Publisher: Mary Scott Nabers Barton Oaks Plaza One, Suite #100 Strategic Partnerships, Inc. 901 S. Mopac Expressway Mary Scott Nabers, President Austin, Texas 78747 Ph: 512.531.3900 Ph: 512.531.3900 mnabers@spartnerships.com www.spartnerships.com

For information about SPI's products and services: <a href="mailto:sales@spartnerships.com">sales@spartnerships.com</a> Strategic Partnerships, Inc. | Barton Oaks Plaza One | 901 S. Mopac Expy | Suite #100 | Austin | TX | 78746

the country and the premier source for state recently enacted federal stimulus package. Click here for and local government news and contracting procurement consulting and advocacy services For more information contact: www.spartnerships.com