



## How much do you know about the competition?

## IN THIS ISSUE



Mary Scott Nabers  
President/CEO  
Strategic Partnerships, Inc.

Successful government contractors are almost always extremely effective at assessing the competition. And, before time and resources are allocated to pursue upcoming opportunities, most contractors will do some level of analysis related to the anticipated competition.

We are repeatedly asked about competitor intelligence. How much is enough? What should be included? What is the fastest way to gather the information required for analysis? Is there a proven process?

While competitor intelligence is a critical component of success, thousands of government contractors simply don't spend enough time on this effort.

[\(MORE\)](#)

- [TIGER grants coming month early](#)
- [Grants.gov features Recovery section](#)
- [Rural areas see water project funds](#)
- [Cash for Clunkers running out of funds](#)
- [Follow the money](#)
- [Stimulus news briefs](#)
- [What the states are doing](#)
- [Other national news](#)
- [Calendar of events](#)

[JOIN OUR MAILING LIST](#)

## TIGER grants to be awarded full month early

### Transportation Secretary says funds will flow to recipients in January

Discretionary grants totaling \$1.5 billion for transportation projects as part of the American Recovery and Reinvestment Act will be making their way to recipients sooner than expected. U.S. Transportation Secretary Ray LaHood notes that he will announce the recipients of the grants a full month earlier than planned. The TIGER (Transportation Investment Generating Economic Recovery) discretionary grant program recipients were originally scheduled to be announced as soon as possible after Sept. 15, but not later than Feb. 17, 2010. This announcement means the awards will be announced in January of next year, a full month ahead of schedule.

The accelerated release date is geared toward getting the Recovery Act money to recipients quicker so workers can be hired and projects begun.

A review team will be put in place to expedite the application process for the funding. The goal of the stimulus funding has always been to ramp up to peak activity in the second half of the current year and the first half of 2010.

The TIGER grants, awarded on a competitive basis, will be awarded to projects that have a significant impact on the nation, a region or metropolitan area and can create jobs and benefit economically distressed areas. The grant amounts will range from \$20 million to \$300 million. The minimum grant amount can be waived in cases involving smaller cities, regions or states.

Criteria for grant awards includes contributing to the medium- to long-term economic competitiveness of the country, improving the condition of current transportation facilities and systems, improving the quality of living and working environments through livable communities, improving energy efficiency and reducing greenhouse gas emissions and improving the safety of American transportation facilities. Deadline for filing for the grants is Sept. 15. To view the Federal Register solicitation, click [HERE](#).

## Recovery Act feature added to Grants.gov

### Agencies, departments work together to provide information to public

Finding and applying for grant opportunities from the American Recovery and Reinvestment Act (ARRA) just got a little easier. A new Recovery Act feature on the homepage of Grants.gov, where information is found regarding finding and applying for all federal grant programs, directs users to ARRA opportunities, other ARRA resources, upcoming Webinars and links of importance.

Numerous federal agencies and departments are working together to bring this information to the public and the new technical improvements at Grants.gov are expected to make it easier for the public to find grants. The U.S. Department of Health and Human Services is the managing partner of the cross-agency Web site that currently hosts more than 1,000 available grant programs involving all 26 federal grant-making agencies. More than \$500 billion in grant funds is awarded collectively each year by the agencies.

## Rural areas get loans, grants for water projects

### To ensure safe drinking water, improve wastewater treatment systems

Thirty-six rural water and environmental project loans and grants will be funded across the country from \$154.8 million announced this week from the Recovery Act. The projects will ensure safe drinking water and improved wastewater treatment systems for rural towns and communities in 15 states and Puerto Rico.

The funding will be administered by the U.S. Department of Agriculture Rural Development's Water and Environmental Program. Among the approved projects are a wastewater treatment and collection system in Kentucky and a \$2 million loan and \$3 million grant to upgrade a deteriorating sewer collection and treatment system in Michigan.

Following are the grant and loan recipients by state:

**Florida:** Wakulla County Board of County Commissioners - \$1,495,000 direct loan and \$713,500 grant.

**Idaho:** City of Dubois - \$675,000 direct loan and \$289,000 grant.

**Illinois:** Village of Clay City - \$1,062,000 direct loan; City of Vienna - \$1,240,000 direct loan and \$1,460,000 grant.

**Indiana:** Town of Morocco - \$3,945,000 direct loan and \$5,260,000 grant; St. Henry Water Corporation - \$1,730,000 direct loan; Twin Lakes Regional Sewer District - \$12,163,000 direct loan and \$9,949,000 grant.

**Kentucky:** Garrison-Quincy-KY-O-Heights Water District - \$798,000 direct loan and \$429,500 grant; Greater Fleming County Regional Water Commission - \$994,000 direct loan and \$426,000 grant; City of Irvine - \$4,577,000 direct loan and \$2,000,000 grant; City of Lancaster - \$1,641,000 direct loan and \$703,000 grant.

**Louisiana:** Town of Amite City - \$1,750,000 and \$2,262,000 direct loans and \$1,793,000 grant.

**Maine:** Town of Farmington - \$131,000 direct loan and \$370,000 grant.

**Michigan:** Village of Edmore - \$2,501,000 direct loan and \$1,852,000 grant; City of Gaastra - \$300,000 direct loan and \$900,000 grant; City of Hancock - \$2,092,000 and \$1,225,000 direct loans and \$1,908,000 and \$2,975,000 grants; City of Iron River - \$2,000,000 direct loan and \$3,000,000 grant; Nahma Township - \$242,000 direct loan and \$723,000 grant; City of Negaunee - \$3,673,000 direct loan and \$1,691,000 grant; City of Wakefield - \$7,012,000 direct loan and \$2,400,000 grant.

**New York:** Town of Chesterfield - \$100,000 direct loan and \$5,111,400 grant.

**Puerto Rico:** PR Aqueduct & Sewer Authority (Adjuntas) - \$4,415,000 direct loan and \$4,106,000 grant; PR Aqueduct 33 (Ponce/La Yuca) - \$727,000 direct loan and \$238,642 grant; PR Aqueduct 33 (Albion/La Plata) - \$4,479,000 direct loan.

**South Carolina:** City of Pickens - \$9,819,000 direct loan and \$6,051,000 grant.

**South Dakota:** City of Bowdle - \$738,000 direct loan and \$517,000 grant; Town of Hermosa - \$96,000 direct loan; Town of Java - \$58,000 direct loan and \$287,000 grant; Town of Rosholt - \$562,000 direct loan and \$753,000 grant; Town of Warner - \$444,000 direct loan.

**Utah:** Town of Brian Head - \$5,569,000 direct loan and \$3,603,000 grant.

**Virginia:** Town of Louisa - \$3,315,000 direct loan.

**Vermont:** Town of St. Johnsbury - \$3,750,000 direct loan and \$11,250,000 grant.

**West Virginia:** Town of Tunnelton - \$493,000 grant.

## Cash for Clunkers sitting on empty

### Program interest high in incentives for buying fuel-efficient vehicles

Only a week into it, the federal government's "Cash for Clunkers" program is almost out of money. The program, officially known as the Car Allowance Rebate System (CARS) provides up to \$4,500 to car and truck owners who will trade in their old vehicles for more fuel-efficient models. It was intended to both remove gas-guzzlers from the roadways and provide a shot in the arm for automakers and dealers.

But the program proved so popular that most of its \$1 billion in funding was gone the first week. The program was scheduled to last through Nov. 1 or until the money ran out. Unfortunately, it is the latter of the two that threatened to end the program. Through the middle of last week, nearly \$96 million of the \$1 billion had been spent and nearly 23,000 new vehicles had been purchased.

However, the U.S. House last week approved an additional \$2 billion for the program, choosing to use funds from the economic stimulus bill that were targeted for energy loan guarantees. House members said they would replenish the energy fund at a later date. Senate leaders say they have the votes to approve the additional funding and a vote could come as early as today, Wednesday.

Car dealers say they have plenty of paperwork sitting in their offices related to the trade-ins but have had difficulty getting it through the government system. Some 200,000 forms have yet to be processed, according to government officials. Car dealers say that even if another \$2 billion is put into the program, that money would only last a week if interest in the program stays at the current level. For details on the program, click [HERE](#).

## Follow the money

### Companies can seek direct payment instead of tax credits

Applications are being accepted for a Recovery Act program that makes direct payments in lieu of tax credits to companies that create and put in service renewable energy facilities. The U.S. Department of Energy and the U.S. Department of the Treasury expect to distribute at least \$3 billion in financial support to approximately 5,000 biomass, solar, wind and other renewable energy production facilities.

Direct payments can be made to companies that create and place in service renewable energy facilities beginning Jan. 1 of the current year. In the past, such companies could file for a tax credit to cover a portion of the renewable energy project's cost. The new program instead allows applicants to forgo future tax credits for an immediate reimbursement of a portion of the property expense. Click [HERE](#) for the application submission page.

### States volunteer in project to identify, reduce health-related infections

Twelve states have volunteered to participate in a \$1 million research effort to help identify and reduce health care-related infections in stand-alone or same-day surgical centers. The program, administered by the Centers for Medicare and Medicaid Services, is funded by the American Recovery and Reinvestment Act as a means of reducing patient infections that number in the millions annually. The goal of the project is not only to identify why there has been an increase in these infections, but also to help identify ways to prevent them.

As more patients are being referred to outpatient facilities for health care, the number of infections among these patients has increased. The Centers for Disease Control and Prevention (CDC) has noted that at least part of the problem is due to unsafe medical practices.

Participating in the program will be the states of Maine, New Jersey, Maryland, Florida, North Carolina, Indiana, Michigan, Arkansas, Oregon, Utah, Wyoming and Kansas. They will collectively survey more than 125 ambulatory surgical centers before Sept. 30. The on-site reviews will be paid for with Recovery Funds to ensure that these facilities are following Medicare's health and safety standards. An additional \$9 million will be made available in October for all states to make additional inspections of these types of facilities with a new survey process developed in conjunction with the CDC. The CDC will also make \$40 million available to state public health departments to create or expand state-based prevention and surveillance efforts for health care-associated infections.

The funding approved by state includes: Arkansas - \$14,000; Florida - \$16,250; Indiana - \$62,500; Kansas - \$53,500; Maine - \$13,500; Maryland - \$73,000; Michigan - \$53,000; New Jersey - \$125,000; North Carolina - \$34,000; Oregon - \$53,500; Utah - \$62,500; and Wyoming - \$62,500. The total for the states and the District of Columbia is \$762,250.

### Solar energy grid integration systems projects earn investments

Some \$5 million from the American Recovery and Reinvestment Act will be part of a total investment of up to \$11.8 billion by the U.S. Department of Energy in five projects designed to further develop solar energy grid integration systems (SEGIS). The projects are hoped to integrate renewable energy onto the electric grid now, to increase its reliability and to improve it.

SEGIS activity is a partnership among the Department of Energy, Sandia National Laboratories, industry, utilities and universities and emphasizes complete system development. The projects being funded are geared toward technology that is most promising and includes development of intelligent system controls. Economic value will also be achieved through increased integration of solar technologies into the nation's electrical grid.

To review the selections announced, the partners and the amounts funded, click [HERE](#) and look under "Recent Reports."

### Transit companies to share \$78 million to secure systems

Fifteen transit companies throughout the country will share in the addition of approximately 240 new law enforcement officers to help them guard the nation against terrorist attacks. The U.S. Department of Homeland Security has announced that \$78 million in Recovery Act funds will be made available.

In New York City alone, \$35 million is headed to the transit system for approximately 125 new officers in the New York Police Department through the New York Transportation Authority. The Metropolitan Area Transit Authority in Washington, D.C., will get \$9.5 million while Texas claims more than \$4.3 million with a \$1.3 million allocation to Dallas Area Rapid Transit and \$3 million to Houston Metro.

The grant funds come from the Transportation Security Administration through the Federal Emergency Management Agency's (FEMA) Transit Security Program. They can be used for hiring anti-terrorism law enforcement officers, to purchase anti-terrorism equipment and obtain and train explosive detection dogs.

For a summary of the Transit Security Grant awards, click [HERE](#) and look under "Recent Reports."

### Rural facilities to get boost from \$58.1 million in funding

Medical and community centers, assisted living facilities and teacher housing are among the more than 100 projects being funded in 33 states by \$58.1 million from U.S. Department of Agriculture Rural Development. These Recovery Act funds generally pay for projects in rural child care centers, hospitals, medical clinics, assisted-living facilities, fire and rescue stations, police stations, community centers, public buildings and transportation facilities. This round of funding brings to \$179.6 million the amount of Recovery Act funding allocated for community facility projects.

Recipients of the funding will also invest \$41.2 million from other sources. An example of the types of projects funded is a new 10-bed acute care hospital and medical clinic in Santa Rosa, New Mexico, to replace an outdated facility. Government entities, nonprofits and recognized Indian tribes are eligible to apply for funding.

To view the projects funded, click [HERE](#) and look under "Recent Reports."

## Stimulus news briefs

### 6,000th highway project funded through Recovery Act

Calling it a "major milestone," the U.S. Department of Transportation this week celebrated the 6,000th highway project funded by the American Recovery and Reinvestment Act. The celebratory project calls for the widening of U.S. 60 (or Grand Avenue) northwest of downtown Phoenix.

The \$44.5 million project will widen from four to six lanes the roadway that serves an estimated 45,000 vehicles each day. Intersections and medians will be improved and turn lanes built. Arizona has claimed \$520.9 million of the \$27 billion in recovery funds. To date, the state has funded 135 projects totaling \$307.8 million. States nationwide have funded more than 2,400 projects costing \$17 billion.

### USDA funding available to enhance rural economic development

Individual grants of \$50,000 to \$300,000 will be awarded from \$6.25 billion in available funds for U.S. Department of Agriculture Rural Economic Development grants. Applications are currently being accepted from local organizations for delivery of enhanced services in housing, community and economic development needs.

Applicants - public or private organizations that have been in existence three years and have experience working with eligible recipients - will be required to provide matching funds for the projects. Recipients can include private nonprofit organizations, community-based housing and development organizations, low-income rural communities or federally recognized tribes. Previous funding has been for projects that included helping senior citizens live actively in their homes, establishing a local e-commerce center and more. For an application and program guidelines, click [HERE](#).

### Funding increase expected for health care research

With \$300 million in Recovery Funds to hand out, the Agency for Healthcare Research and Quality, has indicated it will increase funding to projects that focus on arthritis, cancer and 12 other costly-to-treat medical conditions. The funding is expected to be used for research to study the effectiveness of some medical treatments as a way of controlling health care costs. The goal is to help both doctors and patients choose more effective treatments.

The National Institutes of Health (NIH), with \$400 million in comparative-treatment studies over a two-year period, will fund projects that include such as a factor in their studies. NIH has more than 1,800 applicants and expects to award funding sometime this month.

### Underground storage tank backlog addressed with funds

The Leaking Underground Storage Tank (LUST) program will benefit from \$200 million in Recovery Act funds through the U.S. Environmental Protection Agency. The funds will be used to clean up underground tanks that leak oil or other hazardous materials that could contaminate groundwater.

The program will tackle a backlog of approximately 100,000 leaks that have been identified but not cleaned up. The money for the fund usually comes from a federal tax on motor fuel. The money appropriated from the Recovery Act is expected to pay for at least 1,600 cleanups.

### Kansas boasts first affordable housing project completion

Kansas wins the prize for the first project completed with part of the Recovery Act's \$3 billion in affordable housing program funds. State and federal officials gathered recently for a ribbon cutting at the Woodland Hills Estates apartment complex for senior citizens. The facility is located in Osawatomie, a town of 4,500 southwest of Kansas City.

The federal funds allowed the Woodland Hills developer to complete construction after its funding ran out when the project was only three-fourths complete. An infusion of \$2.4 million in stimulus funds allowed the project to continue. It will begin renting apartments this month. A recently widowed 88-year-old woman was the first to rent one of the \$530-per-month apartments that includes almost 1,000 square feet of living space.

### Washington leads states in hiring for infrastructure jobs

The state of Washington leads the other states for creating or preserving jobs thanks to American Recovery and Reinvestment Act funding. The state's Department of Transportation notes work has doubled on infrastructure projects. State and local contractors reported 58,000 work hours on transportation projects in June, up from 29,000 in May. Also, more than 1,800 workers were reported hired in June, an increase over 850 from May. Workers earned an average wage of \$38 per hour and total payroll for the month on these projects was \$3.89 million from April through June. Washington is in line to receive \$492 million in Recovery Act funds for state and local transportation projects. A congressional committee reports that Washington was ahead of all states with 3,481 mostly highway repair transportation-related jobs.

## What the states are doing

Loans, contracts and grants as a result of the Recovery Act are affecting the economy in **Hawaii**. The Small Business Administration reports more than 50 enterprise loans for more than \$4.5 million have been made and federal officials estimate the recovery plan will generate 15,000 jobs in the state. Almost \$620 million of the \$1.36 billion slated for Hawaii from recovery funds has been made available, with more than \$160 million of that already distributed.

**Florida's** two largest school systems are using stimulus funds to save jobs. In the Miami-Dade district, more than 900 special education teachers' aides, nearly 700 guidance counselors and more than 340 library media specialists will stay on the payroll for another year. Broward ISD laid off nearly 400 teachers in June but was able to rehire about 170 of them. Broward also will use some of its funding for special education and high-poverty schools and has already created 54 positions for academic coaches for teachers.

Eight trail and campground projects in **Nevada's** Humboldt-Toiyabe National Forest will be undertaken as a result of \$3 million in federal stimulus funds through the U.S. Forest Service. Some proposed projects include \$700,000 in improvements to Mount Rose recreational facilities, \$150,000 in trail maintenance for the Mount Rose Wilderness and \$250,000 in trail maintenance for the Spring Mountains National Recreation Area. Historic buildings will get \$550,000 in new roofing and \$325,000 will be spent to replace restrooms across the national forest.

Gaston County, **North Carolina**, is happily spending \$50 million in recovery funds but wishes it had received more for education. The county has received more than \$9 million for its road and bridge projects and \$14 million for local school districts. The county also received \$1.8 million for weatherization projects.

In **Washington**, \$4.6 million in recovery funds will be used to hire 40 or more scuba divers to remove derelict fishing nets that have killed millions of fish, marine animals and birds in the waters of Puget Sound in the last 100 years. Crews from two boats already are diving, cutting down the nets and taking them on the boats. The project will likely cover a period of 18 months. In the last 20 years, officials have identified some 3,000 of the nets that need to be removed.

Hundreds of students of City Colleges of Chicago, **Illinois**, will have summer jobs thanks to \$15 million in recovery funds. Some 450 participants ages 19 to 24 will work and gain experience that officials are hopeful will prepare them for future work. There are seven institutions in the City Colleges of Chicago.

Empley Airport in Omaha, **Nebraska**, is getting its second infusion of Recovery Act funds. In May, it applied for almost \$2 million to spend on security equipment. The latest infusion of \$5.7 million will be used to rehab one of its runways.

Research projects at **Ohio's** Cincinnati Children's Hospital Medical Center will benefit from at least \$8 million in stimulus funds. The money, to be spent over the next two years, will allow the hospital to support a large number of research and other type jobs. The hospital is one of the area's largest employers, with 11,400 people. Some \$2 million in recovery funds for medical research already have been awarded to the hospital by the National Institutes of Health.

The retention or addition of six police officers will be funded by \$2.4 million in Recovery Act funds for the city of El Monte, **California**. Another \$4.4 million is dedicated to repaving streets and repairing sidewalks. The increase in police officers comes when the city is facing an increase in property crimes, and the funds for sidewalk and street improvements are welcomed as the city faces a \$12 million budget deficit.

Approximately 80 people will be trained for environmental jobs in Chicago, **Illinois**, as a result of the appropriation of \$500,000 in federal stimulus funds. The money will be administered by the U.S. Environmental Protection Agency and was awarded to a nonprofit to teach workers to clean contaminated industrial sites for redevelopment. Weatherization training will also be offered.

Approximately 1,800 low-cost rental housing units will be built statewide in **Colorado** from \$45.1 million in stimulus funds from the U.S. Treasury Department and the U.S. Department of Housing and Urban Development. In addition to the new homes, the funds will likely result in 750 jobs. The funds are made available through the Tax Credit Assistance Program and Tax Credit Exchange Program to increase the number of houses available for poor Americans.

A dozen high school and 10 college students will be paid with \$200,000 in stimulus funds to work as summer help with researchers at the Stanford University School of Medicine in **California**. The funding was made available by the National Institutes of Health, which has promised some \$21 million over two years for educational supplements to teaching grants around the country as part of the stimulus.

Five Campbell County, **Wyoming**, projects, which is being paid for to overlay 12 miles of highway next summer and be completed before Oct. 31, 2010. The bid came in \$180,000 lower than the original estimate of \$3.98 million.

Infrastructure projects in **Iowa** will come to fruition thanks to \$43.7 million in stimulus funding. Officials say \$21.4 million will be used for 23 county road and city street projects while another \$22.3 million will fund four highway projects. The state expects to receive another \$358 million in stimulus funds for roadway, bridge, trails and freight line projects.

## Other national news

### Price support program increases should aid dairy farmers

Dairy farmers should be pleased by the federal government's recent action to increase the amount paid for dairy products through the Dairy Product Price Support Program. Estimates by the U.S. Department of Agriculture (USDA) show that farmers' revenues should increase by \$243 million as a result of the August through October increase period.

The price paid for nonfat dry milk will increase from 80 to 92 cents per pound while the price for cheddar blocks increases from \$1.13 per pound to \$1.31. Cheddar barrel prices will go up from \$1.10 per pound to \$1.28. These increases will have a direct effect on the price dairy farmers get for their milk. As a result of the increases, the government will purchase an additional 150 million pounds of non-fat dry milk and an additional 75 million pounds of cheddar. This action is one of a number by the USDA to boost the income of struggling dairy farmers across the country.

### USDA to fund 63 water conservation projects in 21 states

Sixty-three water conservation projects in 21 states will be funded from \$58 million by the U.S. Department of Agriculture's Agricultural Water Enhancement Program (AWEP). The projects are aimed at water conservation and water quality improvements on agricultural working lands.

The projects can include water quality or water conservation plan development, water conservation restoration or enhancement projects, water quality or quantity restoration or enhancement projects, irrigation system improvement or irrigation efficiency enhancement, activities designed to mitigate the effects of drought and climate change and other qualifying activities to help achieve water quality or water conservation benefits on agricultural land. AWEP is a result of the 2008 Farm Bill and funding comes from the Environmental Quality Incentives Program (EQIP).

Approved AWEP projects and funding by state include: **Arkansas** - 1 project - \$1,383,417; **California** - 15 projects - \$18,079,101; **Colorado** - 1 project - \$333,000; **Florida** - 1 project - \$1,000,000; **Georgia** - 2 projects - \$2,000,000; **Iowa** - 1 project - \$158,950; **Idaho** - 4 projects - \$6,920,000; **Illinois** - 1 project - \$49,440; **Indiana** - 2 projects - \$554,000; **Michigan** - 1 project - \$1,500,000; **Mississippi** - 2 projects - \$2,400,000; **North Carolina** - 1 project - \$100,000; **North Dakota** - 5 projects - \$2,253,352; **Nebraska** - 5 projects - \$2,590,000; **New Jersey** - 1 project - \$400,000; **New Mexico** - 4 projects - \$3,328,537; **New York** - 1 project - \$50,000; **Oklahoma** - 1 project - \$275,000; **Oregon** - 8 projects - \$3,605,879; **Texas** - 5 projects - \$10,425,000; and **Washington** - 1 project - \$53,600. **Total - 63 projects - \$57,909,276**

To view a full listing and more information on the projects in each state, click [HERE](#) and look under "Recent Reports."

### Biomass program seeks to increase renewable energy production

The Biomass Crop Assistance Program of the U.S. Department of Agriculture (USDA) is designed to increase production of renewable energy. It provides financial assistance to producers who deliver eligible material to biomass conversion facilities. The USDA's Farm Service Agency (FSA) will provide financial assistance to collect, harvest, store and transport those materials.

Facilities can begin signing up to participate in the program now. Conversion facilities and material owners or producers should contact their FSA state offices or visit [www.fsa.usda.gov](http://www.fsa.usda.gov) for more information. Once an agreement is signed and funding provided, the conversion facilities can begin accepting materials. Producers who sell these materials can apply for matching payments under the collection, harvest, storage and transportation (CHST) component of the program.

## Calendar of events

### HHS to host Webinars regarding cross-agency Web site on grants

The U.S. Department of Health and Human Services, managing partner of the cross-agency Web site hosting American Recovery and Reinvestment Act grant opportunities on Grants.gov, will hold a series of Webinars on Aug. 13, 18 and 20. The Webinar sessions are targeted toward potential grant applicants. Topics include Introduction to Grants.gov and the Recovery Act, Finding Recovery Act Opportunities and Registration to Submit Recovery Act Opportunities. Each Webinar session will include time for questions and answers. The Webinars will be recorded and made available to view on Grants.gov after each series is completed. More details for registration can be found on Grants.gov in the new Recovery Act feature on the homepage.

**Don't miss out on another issue!**

Many of our subscribers forward this newsletter to co-workers and associates. If you are not a subscriber, but would like to continue receiving this free newsletter each week, please click [HERE](#) to subscribe.

## All 50 states have own recovery Web sites

All 50 of the states and the District of Columbia now have their own "recovery" sites where citizens can track where ARRA dollars are being spent in their respective states. The states are charged with ensuring accountability and transparency in how the funds are spent and their Web sites show the projects being funded and the amount of ARRA funds allocated. For links to each of the state and District of Columbia recovery Web sites, [HERE](#).

## The American Recovery and Reinvestment Act

The American Recovery and Reinvestment Act is an unprecedented infusion of \$787 billion into a flailing United States economy. The ARRA is designed to create or save millions of jobs and to address pressing needs throughout the country, from education to infrastructure. To view the bill as passed by the U.S. House and Senate and signed by President Barack Obama, [HERE](#).

**ENROLL NOW!**  
**The Public Sector Sales Edge**  
August 25th, Austin TX

- Learn how to:
  - Secure insider information
  - Overcome obstacles
  - Shorten sales cycles
  - Be alerted to upcoming opportunities
  - Capture face time with decision-makers
  - Position your solutions to solve business problems

**MultiState Associates, Inc.**  
Steven Markowitz, Chairman  
Ph: 516.466.0266  
[smark@multistate.com](mailto:smark@multistate.com)  
[www.multistate.com](http://www.multistate.com)

**The State and Local Government Pipeline** is a free, weekly national e-newsletter detailing important happenings throughout the country and the premier source for state and local government news and contracting opportunities.

**Publisher: Mary Scott Nabers**  
6034 W. Courtyard Dr. #100  
Austin, Texas 78730  
Ph: 512.531.3900  
[www.spartnerships.com](http://www.spartnerships.com)

SPI also partners with CJS GROUP, Inc., a firm that specializes in criminal justice, public safety and homeland security market research and advisory services.

**CJS GROUP** CJS GROUP, Inc.  
P. J. Doyle, President  
Ph. 850.926.9800  
[www.cjsgroup.com](http://www.cjsgroup.com)

For information about SPI's products and services: [sales@spartnerships.com](mailto:sales@spartnerships.com)

© 2009 Strategic Partnerships, Inc. All rights reserved.

### Forward email

[SafeUnsubscribe®](#)  
This email was sent to [cleanrod@spartnerships.com](mailto:cleanrod@spartnerships.com) by [editor@spartnerships.com](mailto:editor@spartnerships.com).  
[Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).